



Executive Search

## **X Healthcare Company** (Client Logo)

### **Position Description**

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**Position Title:** Vice President

**Reports To:** CEO

#### **Organizational Overview**

X Healthcare Company is a healthcare company working to deliver unprecedented breakthroughs in both patient care quality and cost per case performance. Today, with more than \$10 billion in assets and annual revenues exceeding \$3 billion, X Healthcare Company is one of the largest companies serving the marketplace. X Healthcare Company's subsidiaries provide health and life insurance, managed care products and related services, and retirement and investment products and services throughout the United States and in many locations worldwide.

X Healthcare Company's mission is to be the partner and provider of choice in the healthcare industry, establishing strategies and operating business guided by five core values:

- Reliability
- Execution
- Service Distinction
- Team
- Continuous Improvement

#### **Position Summary**

A member of the senior management team, the Vice President will assume leadership for multiple divisions within X Healthcare Company. This executive will provide vision and leadership for the planning and implementation of operational systems. Reporting directly to the CEO, the Vice President will provide superb operations/administration competencies, management leadership, team playing skills in support, development and maturation of X Healthcare Company's mission and values. While running and growing multiple divisions, this seasoned executive will be presented with opportunity to contribute to the strategic direction of X Healthcare Company.



## **Functions/Responsibilities**

- Leadership role in the transfer of business strategy to the creation of the organization's vision
- Provides consultative direction to the senior executive management team concerning the facilitation and resolution of issues
- Leadership and provision of consultative direction with senior executive management team concerning strategic alliances and partnerships
- General management responsibility for multiple operating divisions
- Growth and expansion strategies
- Cost management
- Responsible for designing and implementing core operating strategies, structures and processes that position the company and company divisions for long-term success, including but not limited to:
  - Human Resources
  - Customer Service
  - Profit and Loss Management
  - Continuous Quality Improvement

## **Essential Qualifications**

- Demonstrated capacity to understand and drive the implementation of the business model
- Strong belief in, and alignment with, the mission and values
- Demonstrated ability to function as a strong member of a highly motivated and integrated management team
- Exceptional interpersonal / people management skills grounded in effective verbal, written, and listening communication abilities
- Excellent team organizational building skills
- Exceptional planning, project management, and project leadership skills
- Experience in budget development and management
- Demonstrated ability to build and maintain a positive and energetic culture within an



**Position Profile**  
**X Healthcare Company**  
*Vice President*  
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#### Organization

- Passion, energy, and drive
- Sense of humor

#### **Desired Qualifications**

- Five or more years of senior level management experience
- Business development experience
- Experience in the delivery side of healthcare